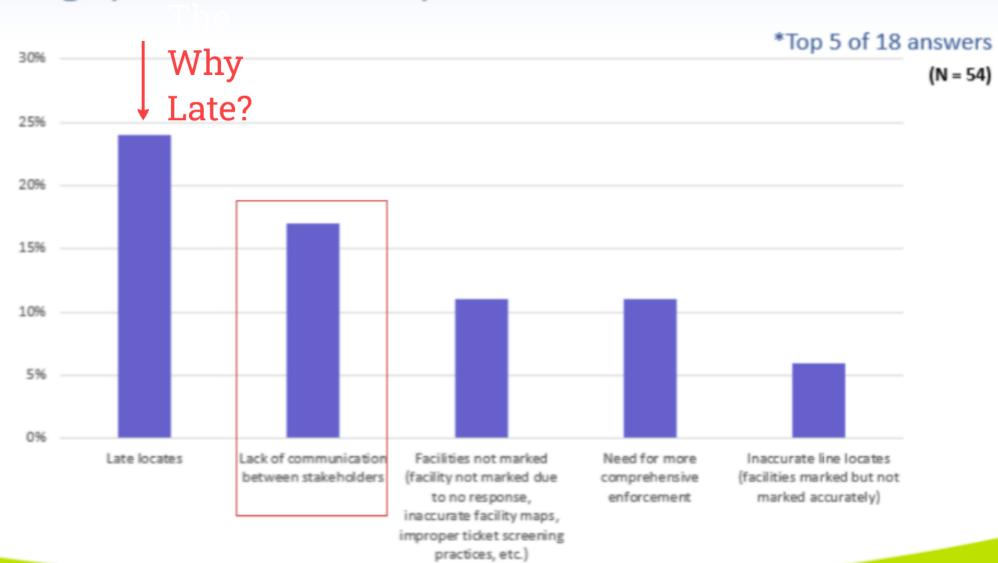
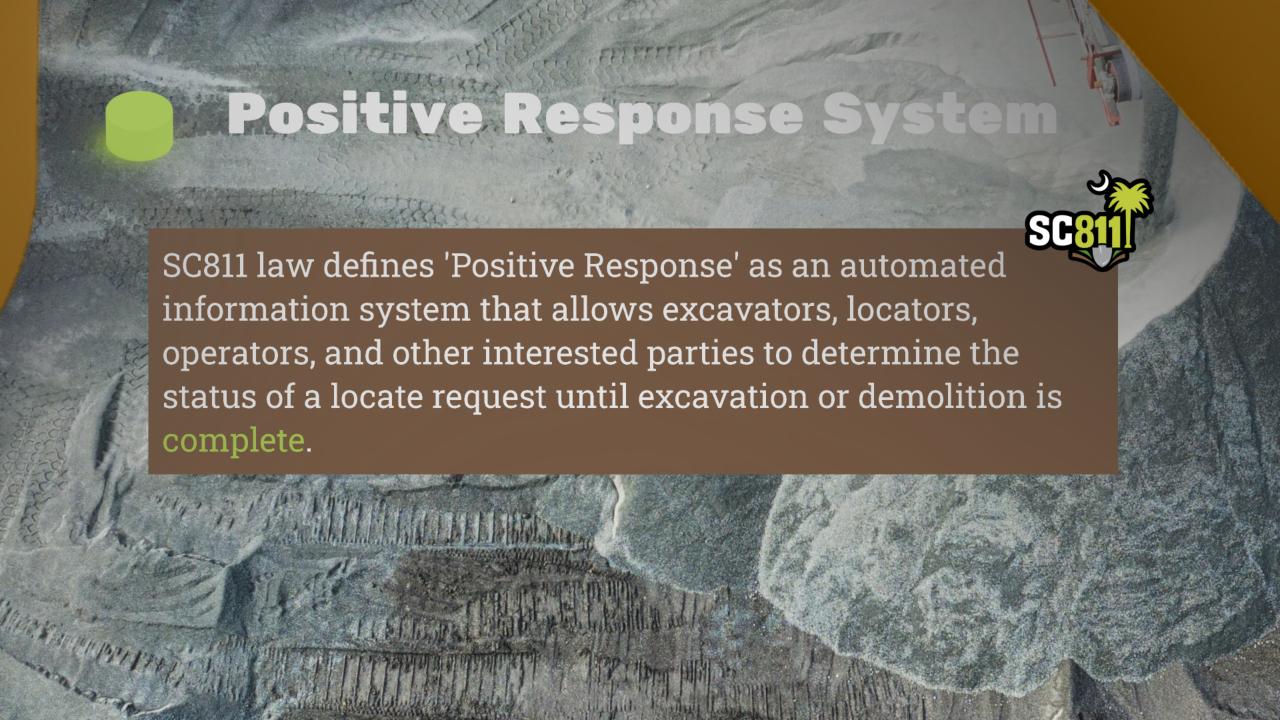




In looking at the same list again, please select the top issue from the list below that you believe currently presents the greatest challenge to the damage prevention industry.\*







In one excerpt, PHMSA explains how it works and the safety improvements experienced in the one of the pilot programs:

"Enhanced Positive Response: Enhanced positive response allows for completed ticket information, including photos and manifests of the dig site, to be provided to the excavator in advance of the digging project. This is often provided through the one-call centers. According to information submitted to the CGA by Utiliquest, users of enhanced positive response report up to a 67 percent decrease in damage rates."

Later in the study, PHMSA points out that use of advanced technologies is critical to addressing gaps in current damage prevention programs, and again points to EPR as a tool to make sure all parties to a project are on the same page:

"Enhanced positive response coordinated through one-call centers needs wider implementation; it can vastly improve communication among all involved in the digging process and has been shown to reduce damage rates."

Among its nine recommendations to Congress, PHMSA identified EPR as its number one solution for its ability to serve as a communication/collaboration tool to foster better communication between parties. The agency's sixth recommendation was to consider national standards for certain one-call practices and in ninth, PHMSA recommended implementation of certain Common Ground Alliance best practices.

https://www.aii.org/time-nationwide-adoption-enhanced-positive-response/



### Clicking on the link takes you inside the EPR

#### **UtiliQuest EPR Notification**

#### Ticket Information

Ticket Number/Type: 24092301 - 2 FULL BUSINESS DAYS

Caller: JEFF WATSON Company: HOMEOWNER

Call Date: 4/8/2024 9:02:00 AM

Done For: HOMEOWNER

Street Address: 165 WOODHOUSE DR

Place: MYRTLE CREEK

County: DOUGLAS

State: OR

Nature of Work: CONCRETE SLAB AND TRENCHING

#### Ticket Image

Oregon Ticket No: 24092301 2 FULL BUSINESS DAYS

Send To: Seq No: 8 Map Ref:

Transmit Date: 4/08/24 Time: 9:38 AM

Original Call Date: 4/08/24 Time: 9:02 AM Type: CALL

Work to Begin Date: 4/11/24 Time: 12:00 AM

Caller Information

Company : HOMEOWNER Type : HOMEOWNER

Type of Excavator: OCCUPANT (HOMEOWNER)

Contact Name: JEFF WATSON Phone: (541)430-7615

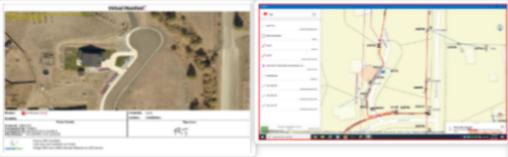
Alt. Contact: Phone:

#### The locate request for the following utilities ONLY have been updated by UtiliQuest

ounty outer	Company	Utility	Status	Notes
-------------	---------	---------	--------	-------

Electric

#### Marked









# **Key Considerations**

- Response system: No two-way communication; excavators can't track or provide feedback
- No validation or real time notification of utilized codes (60, 30)
- Response data shows operator/locator behavioral drivers impacting improper code usage
- Tough to validate specific misuse
- Complex list of codes from state-to-state
- Bulk responder updates and operational processes

AS OFTEN AS

56% OF THE
TIME,
excavators cannot

excavators cannot legally begin work on their planned start date

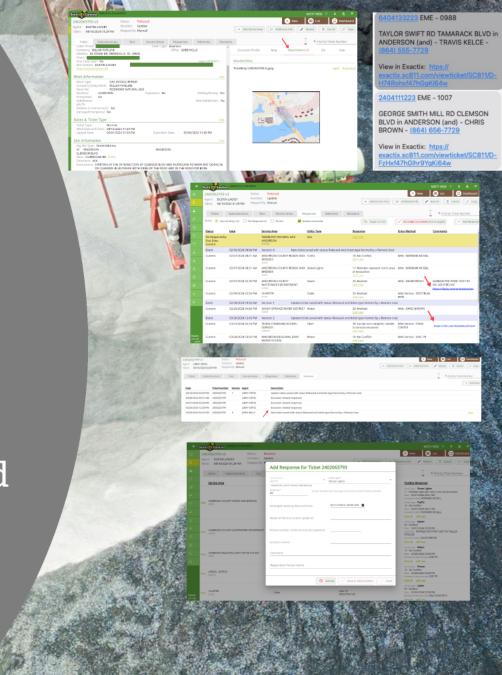
# Path Forward (AR360)

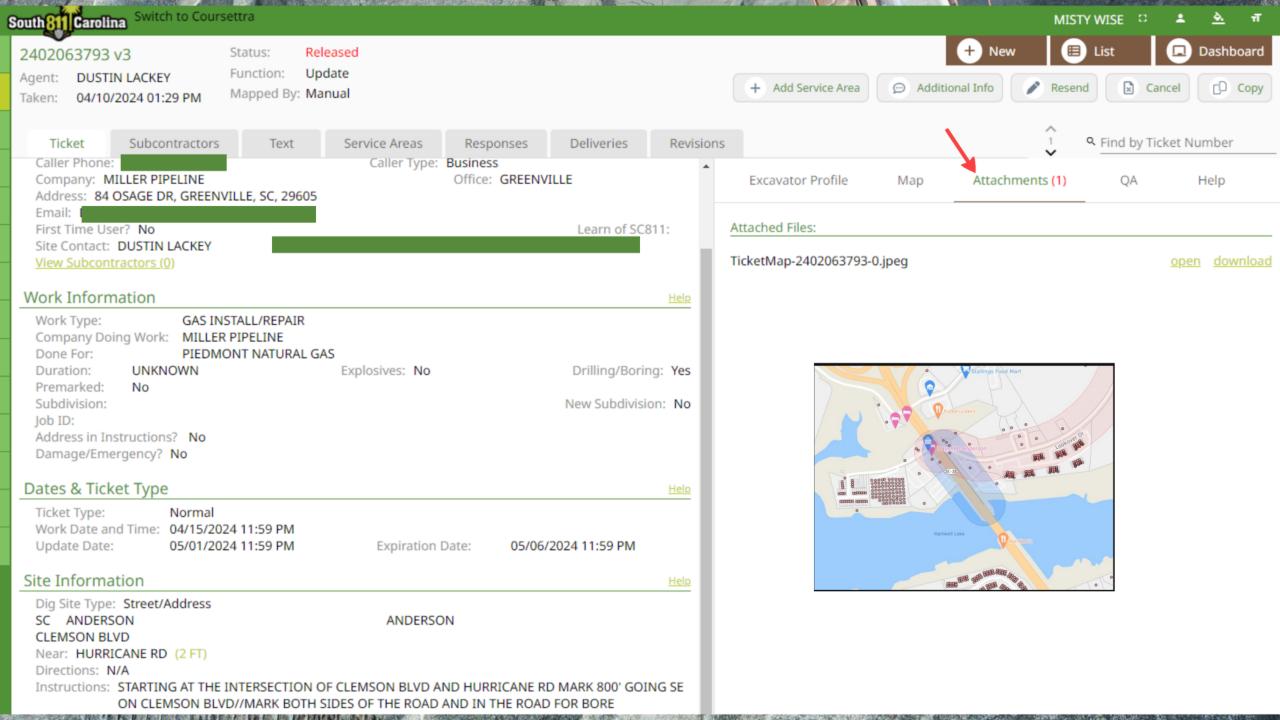
Exactix/ Irth

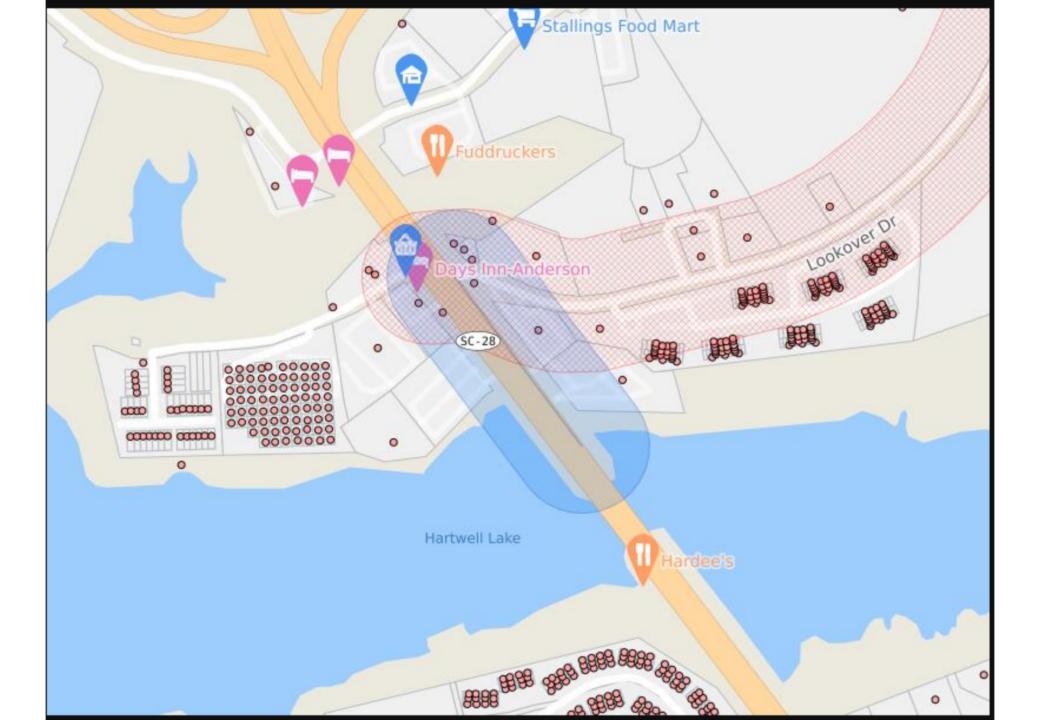
- · Links to manifest inside ticketing system (UtiliQuest)
- Two-way communication (Operator/Locator & Excavator)
- Opt-in text message notification by code # or ticket #
- Excavator close out and feedback
- Allowing no-show and enforcement triggers inside response screens
- Consolidation of codes Marked/Not Marked/No Conflict
- Address code variations from state to state
- Sub-codes/Alpha-numeric

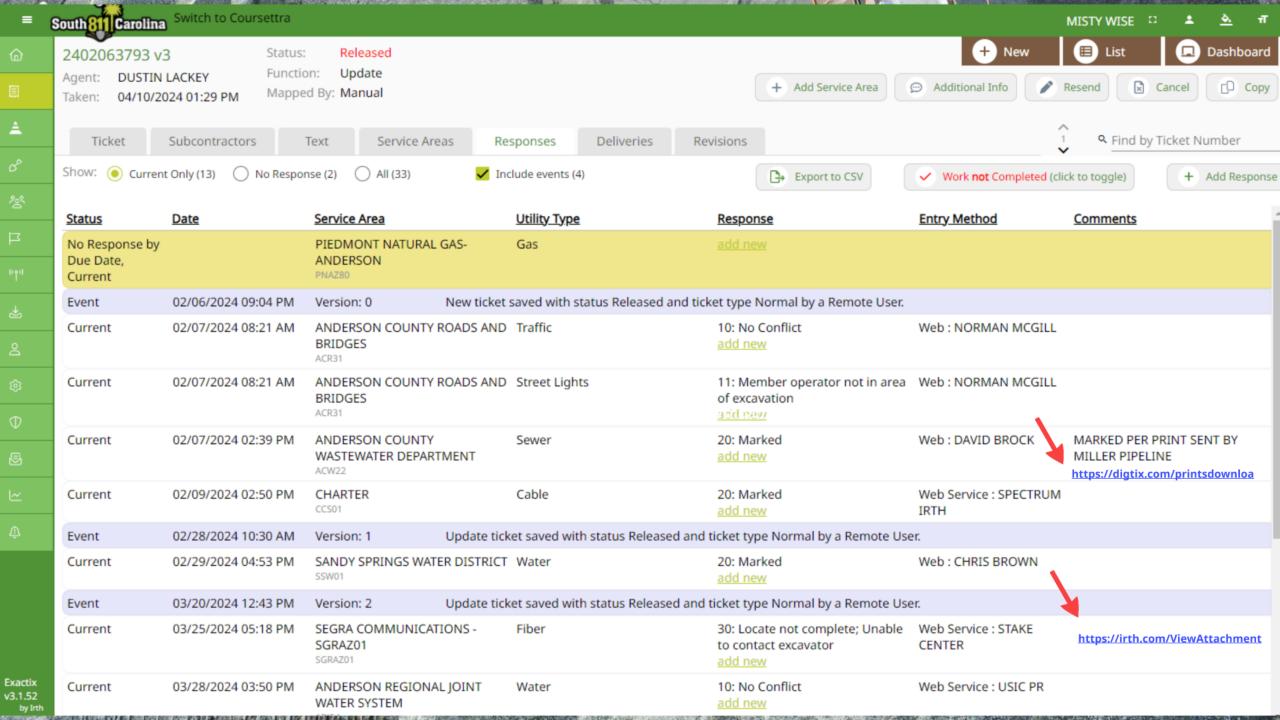


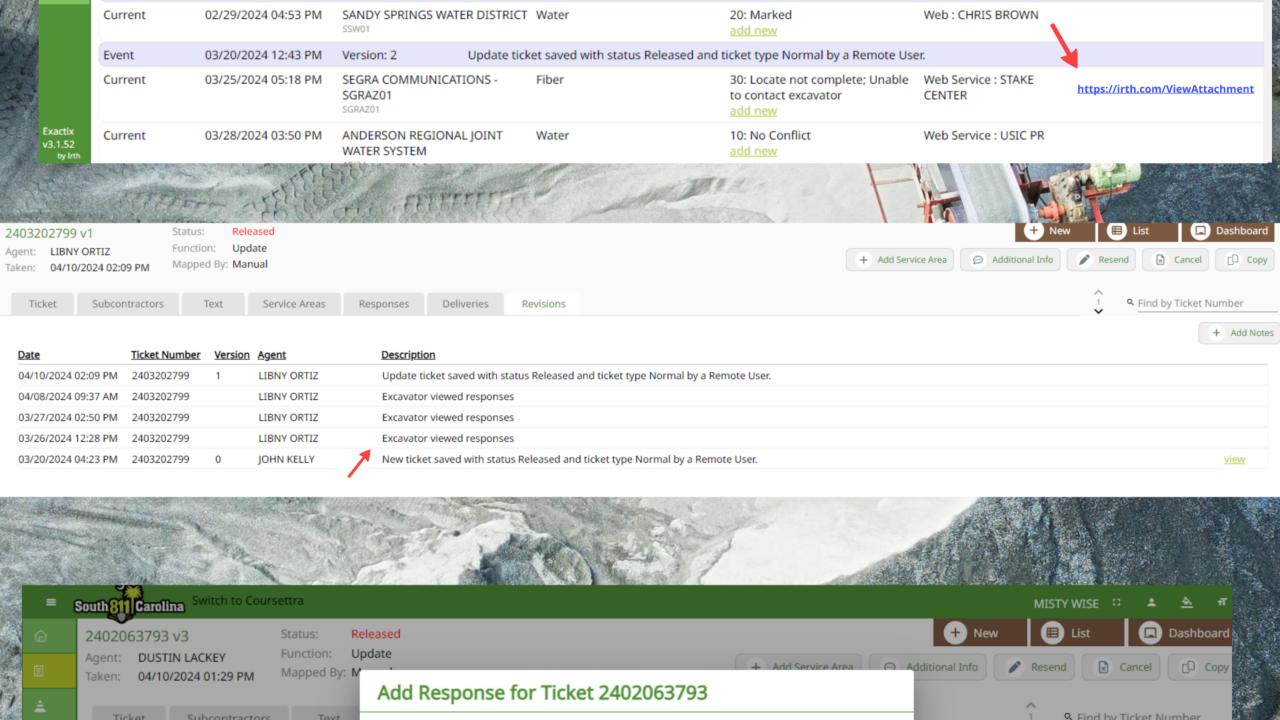
- Excavator ability to add attachments
- Graphic of dig site box against basemap
- Manifest links in comments
- Excavators can also add comments to for locators & operators
- Revisions screen show actions who checked responses
- Code 60 additional context
- Twilio text messages

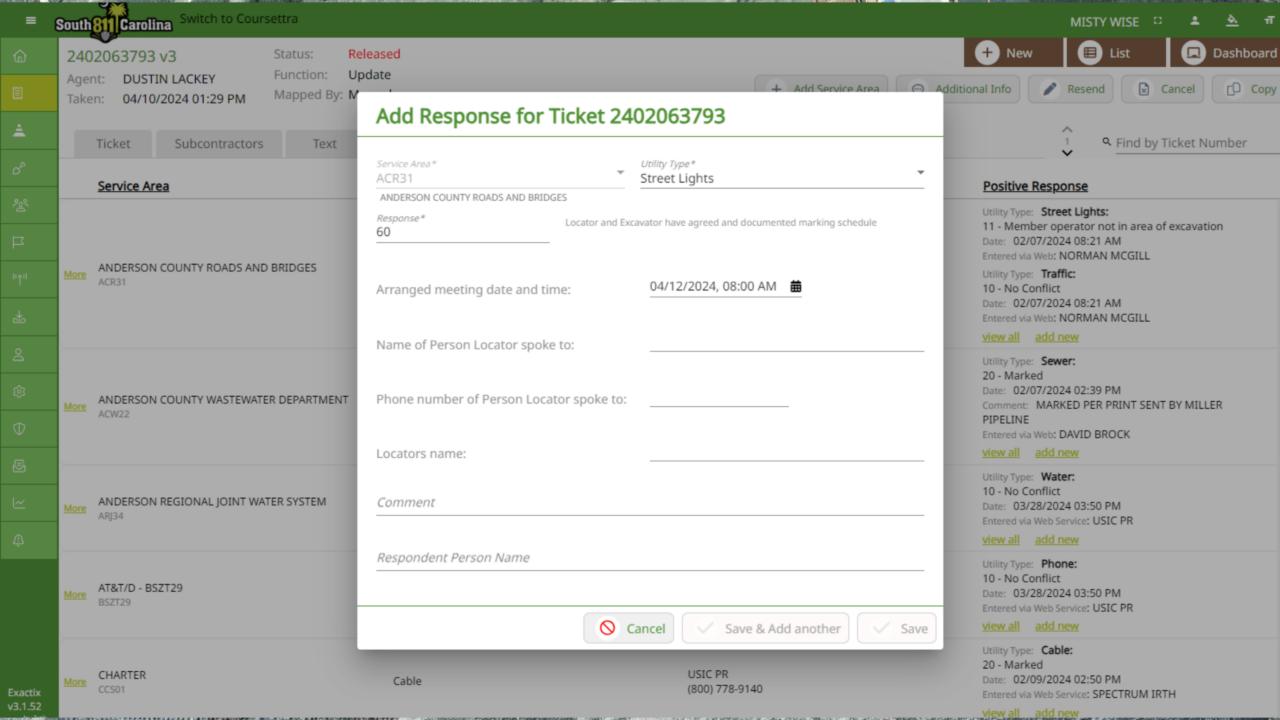


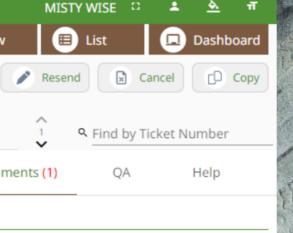












open download



6404133223 EME - 0988

TAYLOR SWIFT RD TAMARACK BLVD in ANDERSON (and) - TRAVIS KELCE - (864) 555-7729

View in Exactix: htps://

exactix.sc811.com/viewticket/SC811/D-H74Rohxf47hGgKi64w

2404111223 EME - 1007

GEORGE SMITH MILL RD CLEMSON BLVD in ANDERSON (and) - CHRIS BROWN - (864) 656-7729

View in Exactix: <a href="https://exactix.sc811.com/viewticket/SC811/D-FzHxf47hGlhr9YgKi64w">https://exactix.sc811.com/viewticket/SC811/D-FzHxf47hGlhr9YgKi64w</a>







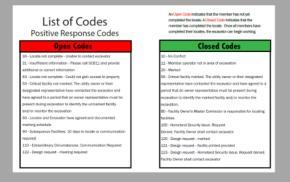
# House of Cards

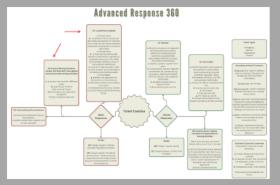


Behind the scenes, there are numerous interrelated factors at work. It's essential to acknowledge internal policies and processes could be affected. Consider all variables carefully."

# What behavioral issues are you trying to mitigate?

- Coding with no comments
- Screening issues or misuse of codes
- Forcing feedback and data
- Consolidating open/closed versus marked or not marked















# List of Codes Positive Response Codes

### **Open Codes**

- 30 Locate not complete Unable to contact excavator
- 31 Insufficient information Please call SC811 and provide additional or correct information
- 40 Locate not complete Could not gain access to property
- 50 Critical facility not marked. The utility owner or their designated representative have contacted the excavator and have agreed to a period that an owner representative must be present during excavation to identify the unmarked facility and/or monitor the excavation
- 60 Locator and Excavator have agreed and documented marking schedule
- 90 Subaqueous Facilities. 10 days to locate or communication required
- 110 Extraordinary Circumstances. Communication Required
- 122 Design request meeting required

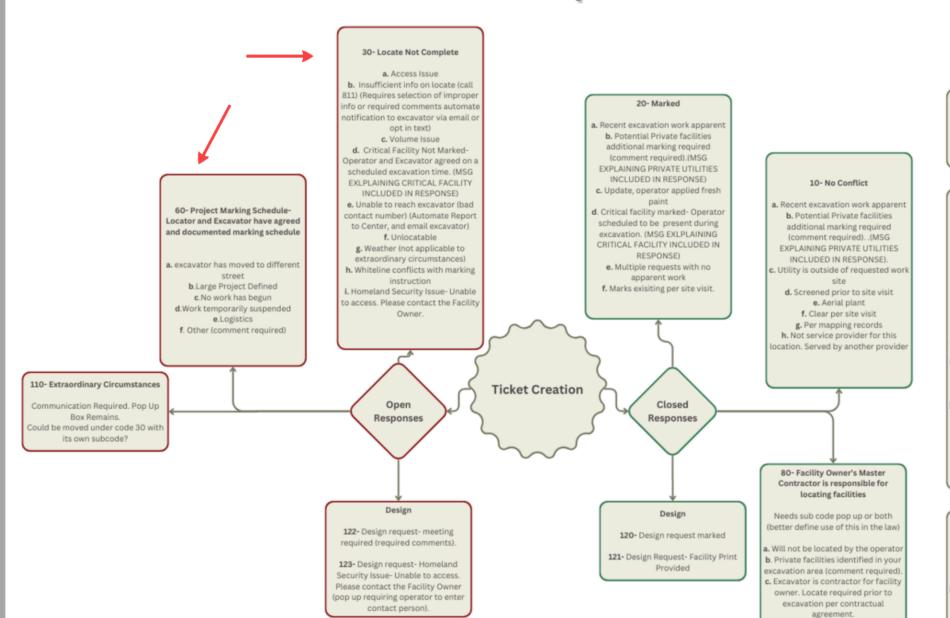
An Open Code indicates that the member has not yet completed the locate. A Closed Code indicates that the member has completed the locate. Once all members have completed their locates, the excavator can begin working.

### Closed Codes

- 10 No Conflict
- 11 Member operator not in area of excavation
- 20 Marked
- 55 Critical facility marked. The utility owner or their designated representative have contacted the excavator and have agreed to a period that an owner representative must be present during excavation to identify the marked facility and/or monitor the excavation.
- 80 Facility Owner's Master Contractor is responsible for locating facilities.
- 100 Homeland Security Issue. Request
- Denied. Facility Owner shall contact excavator
- 120 Design request marked
- 121 Design request facility printed provided
- 123 Design request Homeland Security Issue. Request denied.

Facility Owner shall contact excavator

### Advanced Response 360



#### Ticket Types

Normal Subaqueous Remark

#### Secondary Actions/ Functions

Additional Info- used for adding a note or comment, that does not change any of the pertinent information

Cancel/Copy- No Changes

Add service area- used for adding a Member Operator to an existing locate notice

Resend- used when the locate notice has positive response stating the member operator(s) have marked the area and the crew does not see any markings, the notice can be resent.

Update- used when an existing notice needs to be extended for more excavation time.

No Show- used when a member operator has not responded within the working days per Positive Response.

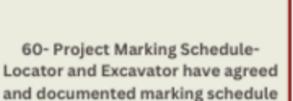
#### **Excavator Close Out Comments**

Subcodes for close out or just comments.

- a. Project delayed and downtime suffered
- Inadequate Locate- Non compliant
   C. Inadequate Locate- Incorrect
   Markings
- d. Inadequate Locate- Over marked

d. Newly installed facilities

Enforcement Links added in the future



a. excavator has moved to different
street
b.Large Project Defined
c.No work has begun
d.Work temporarily suspended
e.Logistics
f. Other (comment required)

#### 30- Locate Not Complete

a. Access Issue

b. Insufficient info on locate (call 811) (Requires selection of improper info or required comments automate notification to excavator via email or opt in text)

c. Volume Issue

d. Critical Facility Not Marked-Operator and Excavator agreed on a scheduled excavation time. (MSG EXLPLAINING CRITICAL FACILITY INCLUDED IN RESPONSE)

 e. Unable to reach excavator (bad contact number) (Automate Report to Center, and email excavator)

f. Unlocatable

g. Weather (not applicable to extraordinary circumstances)

h. Whiteline conflicts with marking instruction

i. Homeland Security Issue- Unable to access. Please contact the Facility Owner. a. Recent exc b. Potent

> addition (comme

> INCLUD

c. Update, o

d. Critical fac scheduled excavation

CRITICAL F

e. Multip

f. Marks e

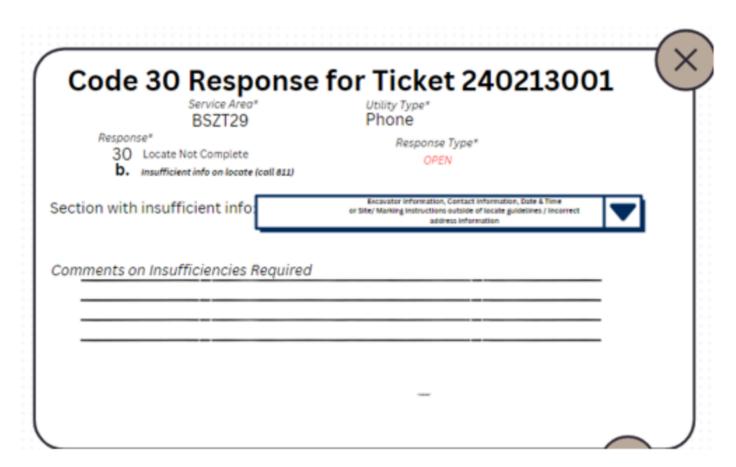
### CODE 30 (OPEN CODE)

DEFINITION: LOCATE NOT COMPLETE SUB-CODE B: INSUFFICIENT INFO ON LOCATE (CALL 811)

- Locators Required to Comment Why They Chose Insufficient Info
- Will Ask for Ability to Choose Multiple Options from Drop-Down

### Drop Down Options for Insufficient Info

- Excavator Information
- Contact Information
- Ticket Type Information
- Outside of Locate Guidelines
- Incorrect Address Information



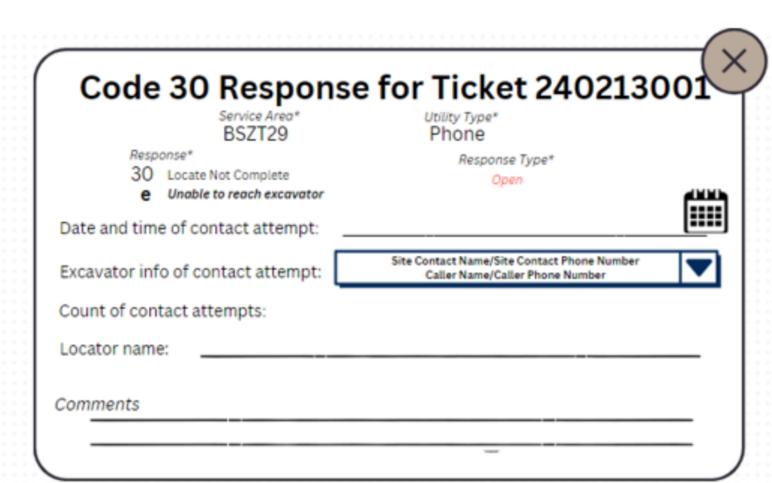
### CODE 30 (OPEN CODE)

DEFINITION: LOCATE NOT COMPLETE SUB-CODE E: UNABLE TO REACH EXCAVATOR

 Locator Must Enter the Number of Times They Tried Contact the Excavator

### Drop Down Options for Who Was Contacted

- Site Contact Name / Phone Number
- Caller Name / Phone Number



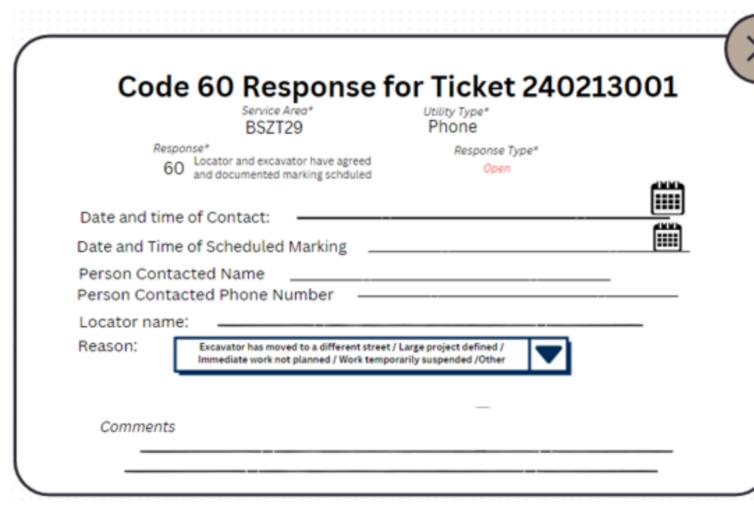
### CODE 60 (OPEN CODE)

DEFINITION: LOCATOR AND EXCAVATOR HAVE AGREED TO DOCUMENTED MARKING SCHEDULE

REQUIRED TO ENTER DATE AND TIME THEY WILL LOCATE, WHO THEY SPOKE WITH, AND WHEN.

### Drop Down Options

- Excavator Has Moved to a Different Street
- Large Project Defined
- Immediate Work Not Planned
- Work Temporarily Suspended
- Logistics
- 6. Other (Comment Required)



# EXCAVATOR ACKNOWLEDGMENT FOR CODE 60 CONT.

IF NO IS SELECTED BY EXCAVATOR FOR ACKNOWLEDGEMENT, A DROP DOWN APPEARS WITH OPTIONS.

### Drop Down Options

- No communication established with locator
- The arranged meeting date & time listed is incorrect
- The name of the person the locator spoke to is incorrect
- Other (comment required)



### EXCAVATOR CLOSE OUT COMMENT BOX

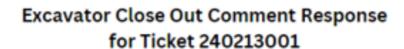
PURPOSE: EXCAVATOR IS PROVIDING COMMENTARY ON

EXPERIENCE DURING EXCAVATION PERIOD

- Not Mandatory
- Hoping to add Enforcement Link in the Future

### Drop Down Options for Comments

- Project Delayed Downtime Suffered
- Inadequate Locate-Non-Compliant
- Inadequate Locate-Over Marked
- Locator's Work was Excellent
- Great Communication from Locator
- Other (Comment Required)



Service Area\*

BSZT29

Response\*

20 Marked

Utility Type\*

Phone

Response Type\*

CLOSE

Any comments about the completed project's ticket response?

Project delayed and downtime suffered / Inadequate Locate-Non Compliant / Inadequate Locate-Incorrect Marking /Inadequate Locate-Over Marked / Locator's Work Was Excellent / Great Communication from Locator / Other



Comments



# Challenges



• Do you have enough data to rationalize your issues

• 811 Centers technology capabilities (Exactix)

• Ensure comparable data across the nation (consider constitency with other state's codes)

 System logic and automation on no shows and secondary actions based on updates

• Bulk responders and ticket management system time to update

Text messaging opt-in options (Twilio)

 Large projects - Second iteration with a focus on improved ticket functionality

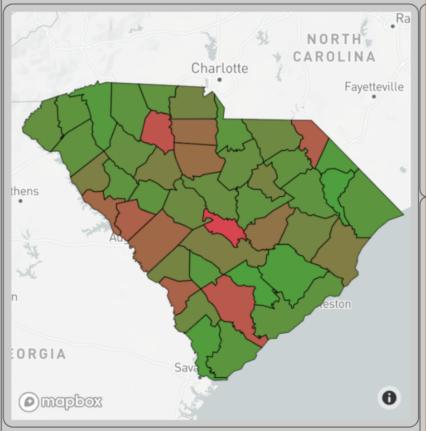






Work Type	Total	On Time %	_L <> > □	= € 63
TRAFFIC SIGNAL INSTALL/REPAIR	653	40.58%	49.16%	10.26%
SIDEWALK INSTALL/REPAIR	903	46.84%	43.74%	9.41%
BORING	15,544	48.04%	39.04%	12.92%
CONDUIT INSTALL/REPAIR	7,571	46.81%	36.77%	16.42%
STAKING/SURVEY/SOIL TEST	352	46.31%	36.65%	17.05%
ALTERNATIVE ENERGY INSTALL/REPAIR	859	57.86%	34.23%	7.92%
PLAYGROUND EQUPIMENT INSTALL/REPAIR	264	57.95%	34.09%	7.95%
DITCH INSTALL/REPAIR	1,791	59.63%	32.72%	7.65%
DEMOLITION	1,470	57.21%	32.59%	10.20%
ROAD/BRIDGE/GUARDRAIL WORK	8,678	55.65%	32.14%	12.21%
FIBER-FEDERAL GRANT INSTALL/REPAIR	192	64.58%	31.25%	4.17%
STAKING/SOIL TEST	2,898	52.07%	31.02%	16.91%
GRADING/CLEARING	13,229	59.63%	30.94%	9.43%
DRAIN INSTALL/REPAIR	8,422	60.15%	30.81%	9.04%
SIGN INSTALL/REPAIR	12,248	58.80%	30.44%	10.76%
SINK HOLE REPAIR	284	64.79%	29.93%	5.28%
GARDENING/FARMING	1,399	65.33%	29.66%	5.00%
TRENCHING/MISC DIGGING	4,421	59.29%	29.50%	11.22%
OTHER, SEE INSTRUCTIONS	8,824	61.96%	28.35%	9.69%
FOUNDATION/FOOTINGS	4,207	63.80%	28.19%	8.01%
SEWER INSTALL/REPAIR	14,435	59.33%	27.99%	12.67%
POLE INSTALL/REPAIR	176	55.11%	27.84%	17.05%
MAILBOX INSTALL/REPAIR	1,374	65.14%	27.29%	7.57%
LANDSCAPING & IRRIGATION INSTALL/REPAIR	8,835	65.46%	26.96%	7.58%
CONCRETE PADS INSTALL/REPAIR	579	64.77%	26.94%	8.29%
TREE/STUMP REMOVAL	9,760	66.64%	26.86%	6.50%
BUILDING INSTALL/REPAIR	2,509	66.96%	26.50%	6.54%
LANDSCAPING INSTALL/REPAIR	22,260	68.27%	25.97%	5.75%
GENERAL CONSTRUCTION/COMMERCIAL/RESIDENTIAL/SITE WORK		57.11%	25.86%	17.03%
TELEPHONE INSTALL/REPAIR	52,499	67.72%	25.78%	6.50%
DRIVEWAY INSTALL/REPAIR	4,058	66.78%	25.65%	7.57%
FIBER INSTALL/REPAIR	77,148	59.67%	25.50%	14.83%
IRRIGATION INSTALL/REPAIR	6,974	68.30%	25.32%	6.38%
GAS INSTALL/REPAIR	36,411	61.35%	24.90%	13.75%
WATER AND SEWER INSTALL/REPAIR	30,486	66.28%	24.87%	8.85%
DECK INSTALL/REPAIR	1,335	69.36%	24.49%	6.14%
WATER INSTALL/REPAIR	29,497	58.82%	24.43%	16.75%
PLAYGROUND EQUIPMENT INSTALL/REPAIR	168	69.05%	24.40%	6.55%
ABANDON/RETIRE FACILITY	21	47.62%	23.81%	28.57%
PATIO INSTALL/REPAIR	1,028	71.98%	23.25%	4.77%

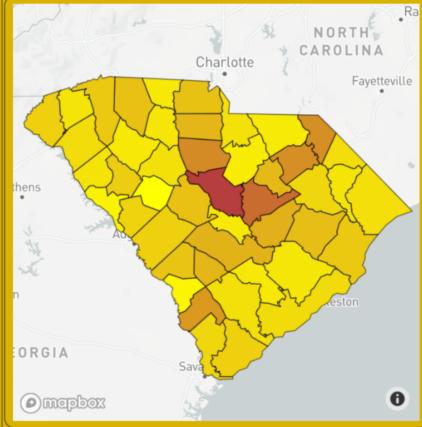
On Time Late Never 24.99% 9.46% 428,829 163,473 61,871



-					
	Ticket Type	Total	On Time %	Late %	Never %
ľ	Remark	34,253	55.39%	28.36%	16.24%
	Normal	618,242	66.15%	24.83%	9.01%
	Design	1,500	48.60%	14.13%	37.27%
	Subaqueous	178	76.40%	8.99%	14.61%

Work Type	Late Total	1 to 3 Days Late	4 to 15 Days Late	More Than 15 Days Late
OTHER, SEE REMARKS (DAMAGE REPORT)	8	75.00%	25.00%	0.00%
PLAYGROUND EQUIPMENT INSTALL/REPAIR	41	70.73%	24.39%	4.88%
FIBER-STATE GRANT INSTALL/REPAIR	64	70.31%	26.56%	3.13%
PEST CONTROL INSTALL/REPAIR	449	67.48%	25.61%	6.90%
FIBER-FEDERAL GRANT INSTALL/REPAIR	60	65.00%	30.00%	5.00%
SATELLITE DISH INSTALL/REPAIR	144	64.58%	30.56%	4.86%
SEPTIC SYSTEM INSTALL/REPAIR	838	63.84%	28.64%	7.52%
CAMERA INSTALL/REPAIR	219	63.47%	21.46%	15.07%
UTILITY ANCHOR AND/OR POLE INSTALL/REPAIR	73	63.01%	30.14%	6.85%
SINK HOLE REPAIR	85	62.35%	27.06%	10.59%
POOL INSTALL/REPAIR	1,086	61.60%	29.93%	8.47%
ALTERNATIVE ENERGY INSTALL/REPAIR	294	61.22%	29.25%	9.52%
FENCE INSTALL/REPAIR	7,309	60.09%	30.43%	9.48%
TREE/STUMP REMOVAL	2,622	59.27%	30.59%	10.14%
CABLE TV INSTALL/REPAIR	19,862	59.03%	31.23%	9.74%
IRRIGATION INSTALL/REPAIR	1,766	59.00%	30.12%	10.87%
CARPORT INSTALL/REPAIR	73	58.90%	34.25%	6.85%
PATIO INSTALL/REPAIR	239	57.74%	32.64%	9.62%
GAS INSTALL/REPAIR	9,066	57.68%	29.59%	12.73%
ELECTRIC INSTALL/REPAIR	20,559	57.60%	31.76%	10.64%
BUILDING INSTALL/REPAIR	665	57.59%	27.97%	14.44%
GRADING/CLEARING	4,093	57.42%	32.30%	10.29%
LANDSCAPING INSTALL/REPAIR	5,782	56.88%	33.24%	9.88%
MAILBOX INSTALL/REPAIR	375	56.80%	34.40%	8.80%
PLAYGROUND EQUPIMENT INSTALL/REPAIR	90	56.67%	24.44%	18.89%
DRIVEWAY INSTALL/REPAIR	1,041	56.39%	29.11%	14.51%
LANDSCAPING & IRRIGATION INSTALL/REPAIR	2,382	56.30%	32.75%	10.96%
FOUNDATION/FOOTINGS	1,186	56.24%	32.80%	10.96%
DECK INSTALL/REPAIR	327	55.96%	35.17%	8.87%
OTHER, SEE INSTRUCTIONS	2,502	55.48%	27.34%	17.19%
TELEPHONE INSTALL/REPAIR	13,536	54.71%	33.72%	11.57%
GARDENING/FARMING	415	53.98%	32.29%	13.73%
FIBER INSTALL/REPAIR		53.46%	35.76%	10.78%
POLE INSTALL/REPAIR		53.06%	40.82%	6.12%
WATER INSTALL/REPAIR	7,206	52.43%	34.61%	12.96%
DRAIN INSTALL/REPAIR	2,595	52.22%	30.02%	17.76%
GENERAL CONSTRUCTION/COMMERCIAL/RESIDENTIAL/SITE WORK	2,333	51.35%	33.78%	14.87%
CONDUIT INSTALL/REPAIR	2,784	50.79%	38.65%	10.56%

1-3 Days Late 32.75% Over 15 Days Late 12.44% Sq.603 53,540 20,330



Ticket Type	Late Total	1 to 3 Days	4 to 15 Days	15+ Days Late
Subaqueous	16	68.75%	31.25%	0.00%
Normal	153,530	55.06%	32.79%	12.16%
Remark	9,715	51.07%	32.17%	16.77%
Design	212	49.06%	33.49%	17.45%

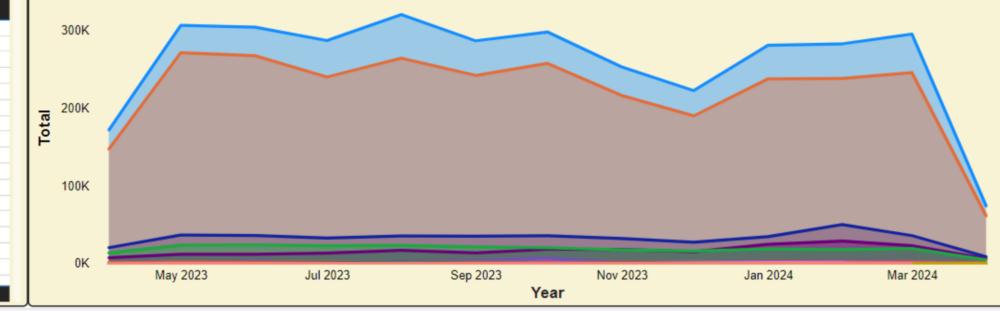
#### **All Responses Entered**

Member Name	Total	Member Name %
Dominion Energy	1,154,793	15.956%
ATT/D	814,294	11.252%
Charter	487,980	6.743%
Duke Energy	323,083	4.464%
Greer CPW	199,631	2.758%
City of Columbia	183,248	2.532%
Charleston Water System	134,032	1.852%
Segra	115,529	1.596%
Greenville Water System	108,518	1.499%
Grand Strand Water & Sewer	102,636	1.418%
Piedmont Natural Gas-Greenville	89,231	1.233%
Horry Telephone	87,939	1.215%
MCI	87,789	1.213%
Farmers Telephone	84,471	1.167%
Comcast Cablevision-Low Country	82,827	1.144%
Berkeley County Water and Sanitation Authority	73,342	1.013%
Wide Open West	72,249	0.998%
Total	7,237,154	100.000%

Entered By	Total	Entered By %
USICMemberPR	1,714,954	23.697%
Korweb SCPR	1,408,158	19.457%
UTIL-PAL	679,803	9.393%
norfield_scpr	568,232	7.852%
spectrum-irth	476,684	6.587%
ATTSCPR	204,887	2.831%
GreerCPW-Irth	199,631	2.758%
SCL-SCPR	180,835	2.499%
Procomm_Irth	125,604	1.736%
Comcast-Irth	104,222	1.440%
Comporium_Irth	100,011	1.382%
DigTix-SCPR	94,977	1.312%
piedmont_irth	93,675	1.294%
LC393_PR	42,904	0.593%
brightspeed-irth	42,335	0.585%
MCI-SCPR	40,157	0.555%
bkt scpr	37,626	0.520%
ATTT-SCPR	36 632	0.506%
Total	7,237,154	100.000%

3,375,167 2,872,221 419.670	46.637% 39.687%
	39.687%
419.670	
	5.799%
242,499	3.351%
208,294	2.878%
30,670	0.424%
24,991	0.345%
18,460	0.255%
16,845	0.233%
11,098	0.153%
4,938	0.068%
3,935	0.054%
3,441	0.048%
2,850	0.039%
1,391	0.019%
386	0.005%
254	0.004%
7 237 154	100.000%
	419,670 242,499 208,294 30,670 24,991 18,460 16,845 11,098 4,938 3,935 3,441 2,850 1,391 386





Avg Days Pushed Out From Work Date

7.0



Closed Before Meeting Date %

48.48%

**Total Tickets With Code 60** 

4,344

**Closed Before Meeting Date** 

2,106

DID'T Close Before Meeting Date

1,930

**Never Closed After Code 60** 

308



Work Type	Count
WATER AND SEWER INSTALL/REPAIR	786
FIBER INSTALL/REPAIR	770
CONDUIT INSTALL/REPAIR	420
BORING	398
ELECTRIC INSTALL/REPAIR	250
WATER INSTALL/REPAIR	250
GAS INSTALL/REPAIR	169
ROAD/BRIDGE/GUARDRAIL WORK	159
TELEPHONE INSTALL/REPAIR	131
GRADING/CLEARING	129
CABLE TV INSTALL/REPAIR	128
SEWER INSTALL/REPAIR	125
STAKING/SOIL TEST	82
Total	4,344

Member	Code	Utility	Total 60's	Avg Days Pushed Out	Closed Before %	Closed Before	Not Closed Before
CHARLESTON WATER SYSTEM	CPWZ69	Water	721	5.2	45.35%	327	394
CHARLESTON WATER SYSTEM	CPWZ69	Sewer	708	6.3	61.02%	432	276
DOMINION ENERGY ELECTRIC - SCEKZ42	SCEKZ42	Electric	554	9.0	62.45%	346	189
DOMINION ENERGY GAS - SCGZ35	SCGZ35	Gas	202	20.1	81.68%	165	30
LANCASTER TELEPHONE (COMPORIUM)	LTC28	Telecommunications	171	0.1	0.00%	0	163
DOMINION ENERGY GAS - SCGZ05	SCGZ05	Gas	159	13.9	77.99%	124	29
DOMINION ENERGY ELECTRIC - SCEDZ36	SCEDZ36	Electric	158	14.4	56.33%	89	62
HOME TELEPHONE	HOT21	Telecommunications	139	0.7	9.35%	13	122
FARMERS TELEPHONE - FTCZ81	FTCZ81	Phone	121	0.2	4.96%	6	113
FARMERS TELEPHONE - FTCZ80	FTCZ80	Fiber	86	2.8	5.81%	5	81
DOMINION ENERGY GAS - SCGZ02	SCGZ02	Gas	82	9.7	71.95%	59	18
BEAUFORT JASPER WATER AND SEWER - BJW50	BJW50	Sewer	73	5.3	2.74%	2	33
FARMERS TELEPHONE - FTCZ80	FTCZ80	Phone	66	0.1	0.00%	0	66
PIEDMONT NATURAL GAS-GREENVILLE	PNGZ81	Gas	65	1.3	72.31%	47	18
SOUTH CAROLINA DOT - SCTD01	SCTD01	Traffic	64	15.5	23.44%	15	1
DOMINION ENERGY GAS - SCGZ90	SCGZ90	Gas	60	3.5	38.33%	23	29
DOMINION ENERGY ELECTRIC - SCEJZ40	SCEJZ40	Electric	57	12.3	96.49%	55	2
DOMINION ENERGY ELECTRIC - SCEDZ08	SCEDZ08	Electric	56	19.0	100.00%	56	0
COUNTY OF SUMTER	CSU02	Water	55	4.4	0.00%	0	4
DOMINION ENERGY FLECTRIC - SCED765	SCFD765	Flectric	50	5.0	100.00%	50	0
Total			4,344	7.0	48.48%	2,106	1,930





